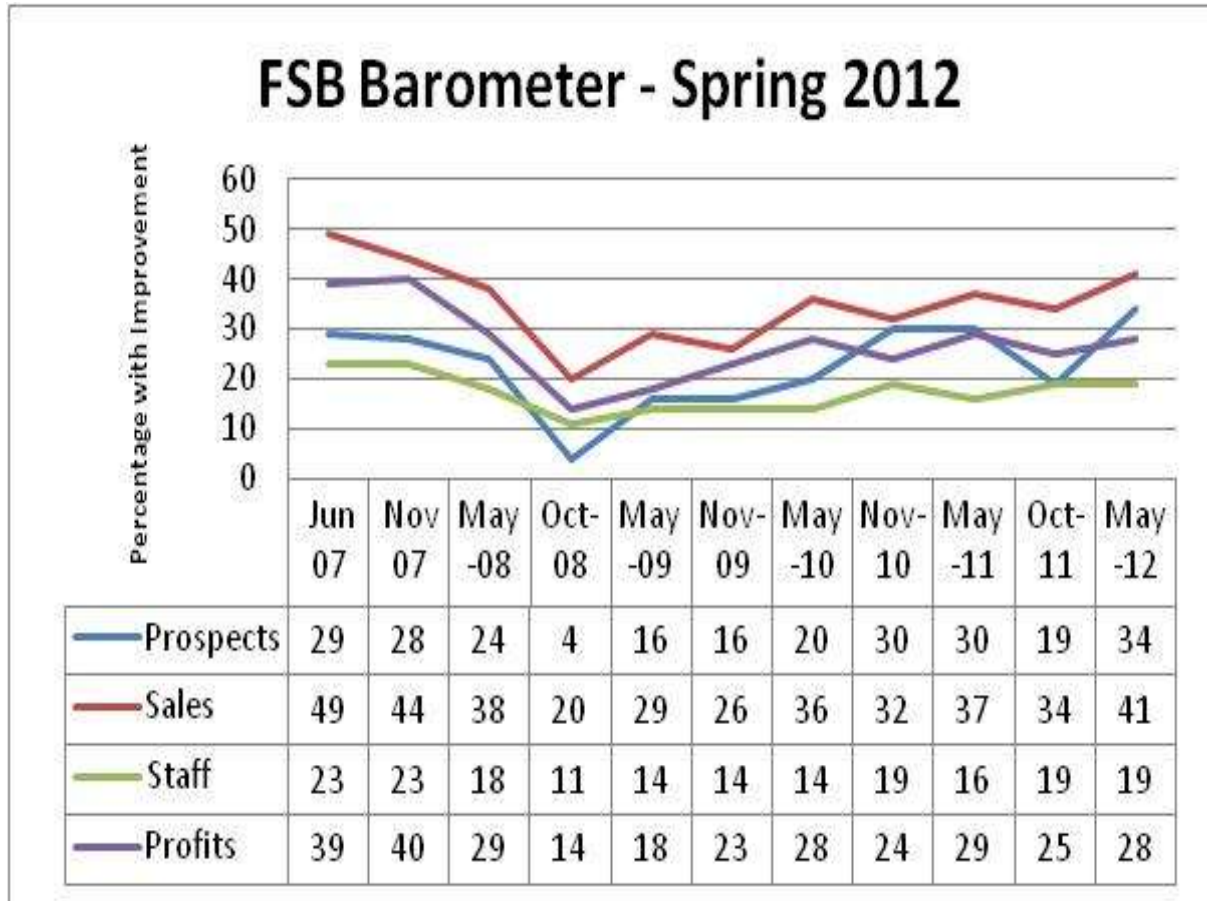


FSB Small Business Barometer Spring 2012



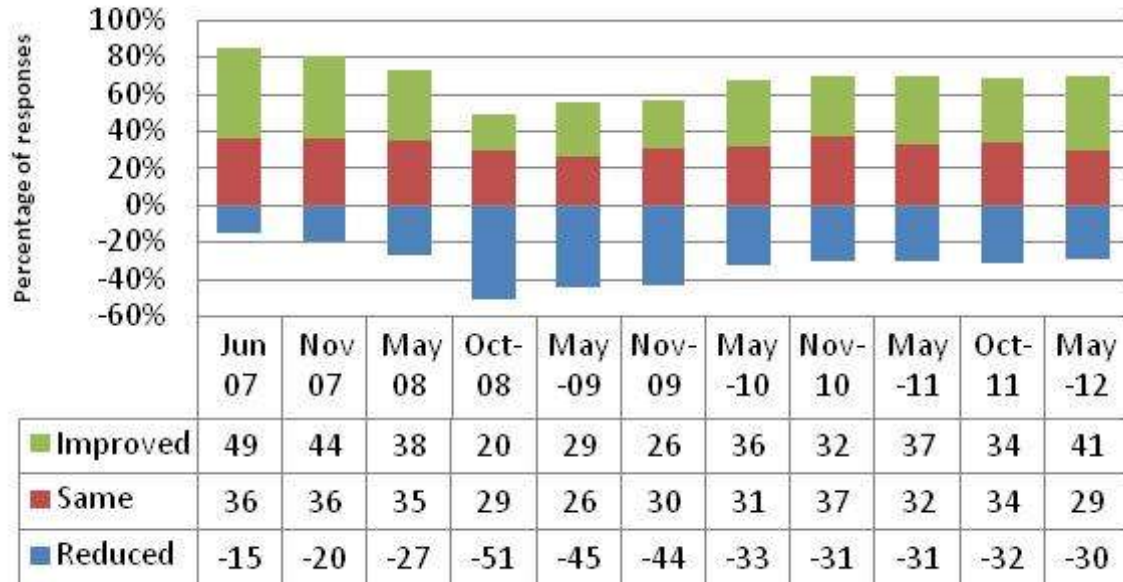
The Federation of Small Businesses in Kent and Medway run an online survey of members in the county to monitor their performance. 251 responses were received between 23 April and 07 May 2012.

Initial analysis shows improved sales and profit performance, an increase in the proportion taking on staff and greater level of confidence with almost three quarters reporting the same or improved prospects in 2012.

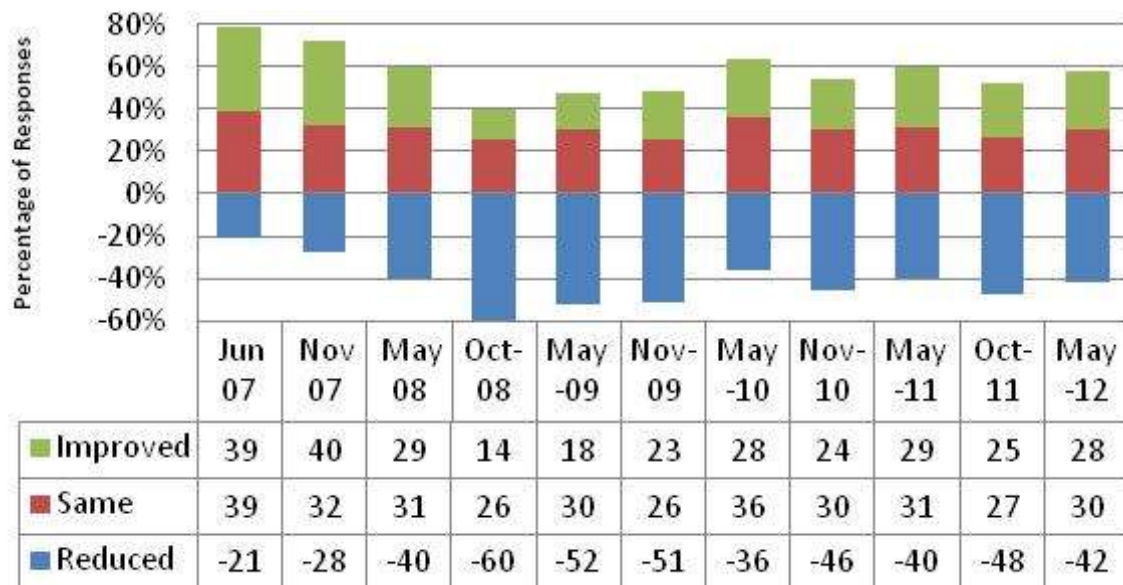
Andrew Aves
Development Manager

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Sales V previous Year

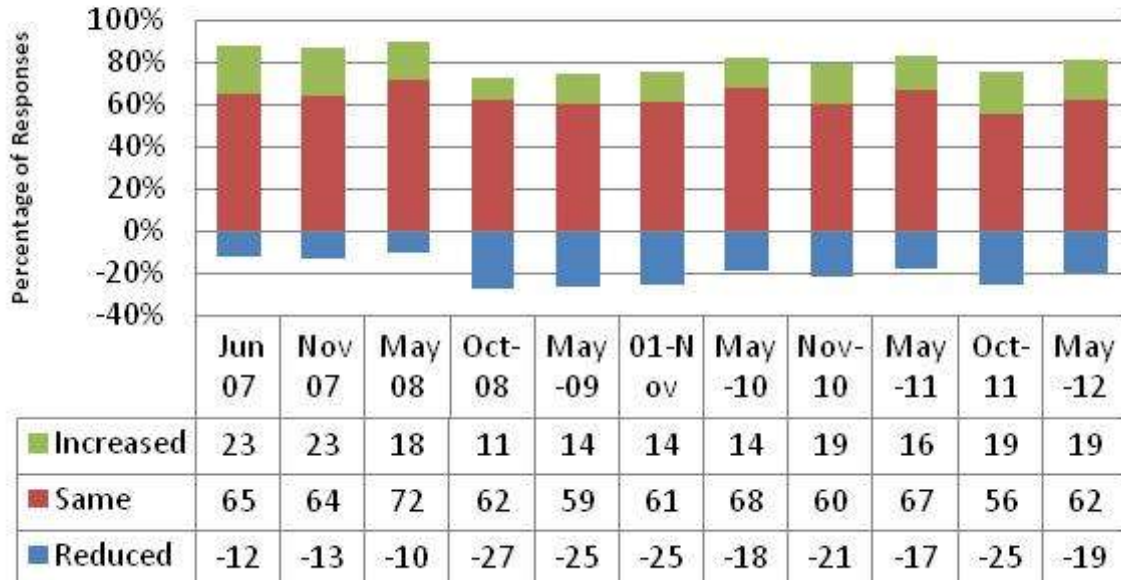


Profits V Previous Year



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Staff V Previous Year



Prospects V Previous Year

